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**Letter from F. L. Zahner to
Fairmount College, 1907 December 9**

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KANSAS CITY, MO,

Dec., 9, 1907.

Fairmont College,

Wichita, Kans.

Gentlemen:--

We note that you are enlarging your college building, and when opportune we would be glad to figure with you on the kitchen equipment.

Should it be of any assistance to you, we will get you up a working service plan of your kitchen (on the order of enclosed blue print, but, of course, much larger and drawn to a scale) showing the location and floor space that the different goods would occupy. These plans cost you nothing, nor do they obligate you in any manner; all we ask is consideration when you are ready for prices.

Many of the principal hotels and institutions in this territory are using the Zahner Goods in their kitchen, to whom we would respectfully refer, and, being exclusive manufactures as well as jobbers of everything used in the kitchen from range, steam-table etc, to basting spoon, enables us to name surprisingly low prices on first-class work.

If agreeable, at the proper time we would like to have our Hotel Salesman call upon you when in your vicinity. You will find him thoroughly familiar with kitchen work, and a very close figurer.

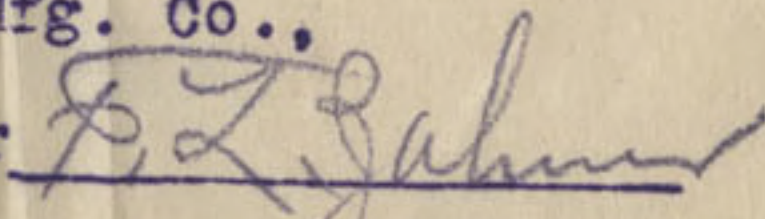
Our 1908 Catalogue is now in press; should you not receive your copy promptly, advise us.

Hoping to hear from you further and promising results mutually satisfactory, we are,

Yours very truly,

Zahner Mfg. Co.,

Per


Secretary.

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