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**Letter from Frank L. Ferguson to  
Nathan J. Morrison, 1895 July 18**

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# American Education Society,

10 CONGREGATIONAL HOUSE,

FAIRMOUNT  
FILE

REV. FRANK L. FERGUSON, FIELD SECRETARY.

*Boston,*..... July 18,..... 1895.

Prof. N. J. Morrison,  
Marietta College, Marietta, Ohio.

My dear Brother:-

I was very glad to receive your letter announcing the acceptance of the call to Wichita. I believe you will not regret it.

There was no discussion of the condition that you should have liberty to make the canvas you desired, because our Directors take it for granted that the representative of every institution may have the liberty to solicit for it, if the understanding between himself and the Secretaries is such that they feel that his work will not materially interfere with the general income of the Society.

As Field Secretary for the East, I have always managed to enter into a satisfactory agreement with the College Presidents. The manner of solicitation is very different from formerly, though I believe that when you were at the head of Olivet or Drury, no effort was made by the Society to raise funds through its agents. We are doing that now, and several of the most liberal contributors pledge themselves to make all their offerings to the Society directly.

In such cases, I desire the solicitors from the institutions to avoid making any appeals, but those instances are comparatively few. Your experience is such, that I doubt not you can do all that you have hoped to do. I am fully persuaded that the opportunity before you as President of Fairmount College is a most excellent